

Message Text

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44

ACTION STR-04

INFO OCT-01 EUR-12 IO-10 ISO-00 AF-06 ARA-10 EA-10 NEA-10

AGR-10 CEA-01 CIAE-00 COME-00 DODE-00 EB-07 FRB-01

H-02 INR-07 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-02

AID-05 CIEP-02 SS-15 TAR-01 TRSE-00 USIA-15 PRS-01

SP-02 FEAE-00 OMB-01 /152 W
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R 071302Z JUL 75

FM AMEMBASSY STOCKHOLM
TO SECSTATE WASHDC 5048
INFO USMISSION EC BRUSSELS
AMEMBASSY COPENHAGEN
USMISSION MTN GENEVA
AMEMBASSY HELSINKI
AMEMBASSY LONDON
AMEMBASSY OSLO
USMISSION OECD PARIS
AMEMBASSY WARSAW

UNCLAS STOCKHOLM 3219

E.O. 11652: N/A

TAGS: EEWT, ETRD, PL, SW

SUBJECT: MTN: DUMPTING SALES OF POLISH AGRICULTURAL
MACHINERY IN SWEDEN

1. SVENSKA DAGBLADET JULY 3 REPORTED ON SWEDISH CONCERN OVER
POSSIBLE POLISH DUMPTING OF AGRICULTURAL TRACTORS AND HARVEST-
ERS IN SWEDEN. NO ANTI-DUMPTING INVESTIGATION REQUEST,
HOWEVER, HAS BEEN LODGED WITH GOS.

2. SOURCE STATES:

A. "POLISH 'URSUS' TRACTORS AND 'BISON' HARVESTERS
IMPORTED BY SWEDISH FIRM AB MATS HULTGREN OF NORRKOPING HAVE
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MADE INROADS IN SWEDISH MARKET SINCE 1973 WITH IMPORTS VALUED
AT \$10 MILLION IN 1974. POLISH TRACTORS, FOR EXAMPLE, SELL
IN SWEDEN FOR SKR 45,000 (\$11,500) WHILE CORRESPONDING VOLVO
BM TRACTORS ARE QUOTED AT SKR 60,000 (\$15,300).

B. ACCORDING TO VOLVO: "WE CONSIDER THESE PRICES DON'T COVER POLISH MANUFACTURING COSTS; WE KNOW THESE TRACTORS COST MORE IN POLAND THAN WHAT SWEDISH FARMERS MUST PAY FOR TRACTORS MADE IN THE WEST;" AND "THESE SALES HAVE NOT REACHED LEVELS TO CAUSE CONCERN BUT FUTURE DEVELOPMENTS REQUIRE A CLOSE PROVIDE IMMEDIATE SERVICING OF PARTS AND MACHINERY; WORLD-WIDE SHORTAGE OF FARM TRACTORS; AND VOLVO'S DIFFICULTIES IN OBTAINING ENGINES FROM UK BECAUSE OF STRIKES.

D. TRACTOR MARKET IN SWEDEN IS SUPPLIED BY: VOLVO (30 PERCENT); POLES (5 PERCENT); MASSEY FERGUSON (9 PERCENT); FORD (11 PERCENT); INTERNATIONAL HARVESTER (7 PERCENT); AND JOHN DEERE (5 PERCENT).

3. COMMENT: THIS REPORT IS INDICATIVE OF POLISH EFFORTS TO EARN FOREIGN EXCHANGE EVEN AT SOME COST. NO FORMAL ANTI-DUMPING REQUEST HAS BEEN MADE TO SWEDISH GOVERNMENT BUT 10-13 PERCENT AS NOW PROJECTED BY IMPORTER. SHOULD BE NOTED VOLVO PRICES COULD RISE FURTHER IN COMING PERIOD SINCE FARM MACHINERY IS NOW UNDER PRICE CONTROL.

STRAUSZ-HUPE

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Message Attributes

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Disposition Event:
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MTN GENEVA
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